

Wiens Furniture is currently looking for a Sales Associate to join our team in Niverville, MB!

### **Overview**

Wiens is a family owned and operated furniture, appliance, and mattress retail store located 20 minutes South of Winnipeg, in the thriving town of Niverville. The Wiens family started their humble operations in 1939 as a harness and shoe repair shop. They have evolved over the years, and four generations later, are now a leader in the furniture and appliance retail market for Winnipeg and Southern Manitoba. Our store showcases 20,000 sq ft of retail space, with 5,000 sq ft of that being a brand-new state-of-the art appliance showroom. With this new expansion we have been able to establish ourselves as leaders in the high-end appliance market with brands such as Jenn-Air, Thermador, Bosch, Monogram, Sub-zero and Wolf. We aim to be the go-to furniture, appliance, and mattress retailer for Winnipeg and Southern Manitoba based on selection, quality, and exceptional customer service.

To see a tour of our store please visit our YouTube page at <https://www.youtube.com/watch?v=IGFFgxs6llg>.

### **Responsibilities**

- Customer service, provide a personalized shopping experience to all clientele
- Manage the full sales process for furniture, appliances, and mattresses
- Develop and maintain strong knowledge of all products
- Maintain showroom floor appearance to the Wiens standard

### **Success Factors**

- Strong communication skills and interpersonal skills
- Strong character and inviting personality
- Focus on the customer experience
- Working knowledge of MS Office and ability to learn new computer programs
- Strong analytical skills and problem-solving skills
- Ability to work well independently and with others
- Ability to process work efficiently and accurately
- Dependable, self-motivated, and results driven
- Ability to stand for periods of time
- Scheduling flexibility, must be able to work days, evenings, and weekends (closed Sundays)

### **Qualifications**

- Sales skills with two years sales experience in retail, or a desire to learn
- High school diploma or equivalent, Post-secondary an asset

To learn more about Wiens Furniture please visit our website at [www.wiensfurniture.ca](http://www.wiensfurniture.ca) or follow us on Instagram, Facebook, YouTube, and LinkedIn.

Wiens recognizes that in order to provide the exceptional customer service that we're known for, we must hire Sales Associates that share our passion and vision. If this sounds like it could be a fit for you please send your resume to [amanda@wiensfurniture.ca](mailto:amanda@wiensfurniture.ca).